# A Nonlinear Structural Model for Volatility Clustering

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#### Abstract

A simple nonlinear structural model of endogenous belief heterogeneity is proposed. News about fundamentals is an IID random process, but nevertheless volatility clustering occurs as an endogenous phenomenon caused by the interaction between different types of traders, fundamentalists and technical analysts. The belief types are driven by an adaptive, evolutionary dynamics according to the success of the prediction strategies as measured by accumulated realized profits, conditioned upon price deviations from the rational expectations fundamental price. Asset prices switch irregularly between two different regimes – periods of small price fluctuations and periods of large price changes triggered by random news and reinforced by technical trading – thus, creating time varying volatility similar to that observed in real financial data.

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#### 1 Introduction

Volatility clustering is one of the most important 'stylized facts' in financial time series data. Whereas price changes themselves appear to be unpredictable, the magnitude of those changes, as measured e.g. by the absolute or squared returns, appears to be predictable in the sense that large changes tend to be followed by large changes – of either sign – and small changes tend to be followed by small changes. Asset price fluctuations are thus characterized by episodes of low volatility, with small price changes, irregularly interchanged by episodes of high volatility, with large price changes. This phenomenon was first observed by Mandelbrot (1963) in commodity prices. Since the pioneering papers by Engle (1982) and Bollerslev (1986) on autoregressive conditional heteroskedastic (ARCH) models and their generalization to GARCH models, volatility clustering has been shown to be present in a wide variety of financial assets including stocks, market indices, exchange rates, and interest rate securities.

In empirical finance, volatility clustering is usually modeled by a statistical model, for example by a (G)ARCH model or one of its extensions, where the conditional variance of returns follows a low order autoregressive process. Other approaches to modeling volatility clustering and long memory by statistical models are fractionally integrated time series models (Granger (1980), Granger and Joyeux (1980)) and multi-fractal models (Mandelbrot (1997, 1999). Whereas all these models are extremely useful as a statistical description of the data, they do not offer a structural explanation of why volatility clustering is present in so many financial time series. Rather the statistical models postulate that the phenomenon has an exogenous source and is for example caused by the clustered arrival of random 'news' about economic fundamentals.

The volatility of financial assets is a key feature for measuring risk underlying many investment decisions in financial practice. It is therefore important to gain theoretical insight into economic forces that may contribute to or amplify volatility and cause, at least in part, its clustering. The need for an equilibrium theory and a possible relation with technical trading rules and overreaction was e.g. already suggested in Lo and MacKinlay (1990, p.176): '... 'the stock market overreaction' hypothesis, the notion that investors are subject to waves of optimism and pessimism and therefore create a kind of 'momentum' that causes prices to temporarily swing away from their fundamental values', and '..., a well-articulated equilibrium theory of overreaction with sharp empirical implications has yet to be developed.' More recent work in behavioral finance has also emphasized the role of 'market psychology' and 'investor sentiment' in financial markets; see e.g. Shleiffer (2000) and Shefrin (2000) for recent surveys.

In this paper we present a simple nonlinear structural equilibrium model where price changes are driven by a combination of exogenous random news about fundamentals and

<sup>&</sup>lt;sup>1</sup>Mandelbrot (1963, pp. 418–419) notes that Houthakker stressed this fact for daily cotton prices, at several conferences and private conversation.

<sup>&</sup>lt;sup>2</sup>See, for example, Pagan (1996) or Brock (1997) for further discussion of 'stylized facts' that are observed in financial data.

evolutionary forces underlying the trading process itself. Volatility clustering becomes an endogenous phenomenon caused by the interaction between heterogeneous traders, fundamentalists and technical analysts, having different trading strategies and expectations about future prices and dividends of a risky asset. Fundamentalists believe that prices will move towards its fundamental rational expectations (RE) value, as given by the expected discounted sum of future dividends. In contrast, the technical analysts observe past prices and try to extrapolate historical patterns. The chartists are not completely unaware of the fundamental price however, and condition their technical trading rule upon the deviation of the actual price from its fundamental value. The fractions of the two different trader types change over time according to evolutionary fitness, as measured by accumulated realized profits or wealth, conditioned upon price deviations from the RE fundamental price.

The heterogeneous market is characterized by an irregular switching between phases of low volatility, where price changes are small, and phases of high volatility, where small price changes due to random news are reinforced and may become large due to trend following trading rules. Volatility clustering is thus driven by heterogeneity and conditional evolutionary learning. Although our model is very simple, it is able to generate autocorrelation patterns of returns, and absolute and squared returns very similar to those observed in 40 years of daily S&P 500 data.

Due to heterogeneity in expectations, our evolutionary model is a *nonlinear* dynamical system exhibiting periodic and even chaotic fluctuations in asset prices and returns. Nonlinear dynamic models can generate a wide variety of irregular patterns. In particular, nonlinear dynamic models can generate any given autocorrelation pattern. A nonlinear, chaotic model, buffeted with dynamic noise, with almost no autocorrelations in returns but at the same time persistence in absolute and squared returns, with slowly decaying autocorrelations, may thus provide a structural explanation of the unpredictability of the first moment of asset returns and at the same time the remaining structure of the second moment.

In fact, there are two well-known, fundamentally important concepts in nonlinear dynamics which appear to be extremely well suited as a description of the phenomenon of volatility clustering. The first is the phenomenon of *intermittency*, as introduced by Pomeau and Manneville (1980). Intermittency means chaotic asset price fluctuations characterized by phases of almost periodic fluctuations irregularly interrupted by sudden bursts of erratic fluctuations. In our conditional evolutionary model intermittency occurs characterized by close to the RE fundamental steady state fluctuations suddenly interrupted by price deviations from the fundamental triggered by technical trading.

The second phenomenon naturally suited to describe volatility clustering is coexistence of attractors. In particular, our evolutionary model exhibits coexistence of a stable steady state and a stable limit cycle. When buffeted with dynamic noise, irregular switching occurs between close to the fundamental steady state fluctuations, with small price changes, and periodic fluctuations, triggered by technical trading, with large price changes. It is

important to note that both, intermittency and coexistence of attractors, are *persistent* phenomena, which are by no means special for our conditionally evolutionary systems, but occur naturally in nonlinear dynamic models, and moreover are robust with respect to and sometimes even reinforced by dynamic noise.<sup>3</sup>

Whereas the fundamentalists have some 'rational valuation' of the risky asset, the technical analysts use a simple extrapolation rule to forecast asset prices. An important critique from 'rational expectations finance' upon heterogeneous agent models using simple habitual rule of thumb forecasting rules is that 'irrational' traders will not survive in the market. For example, Friedman (1953) argues that irrational speculative traders would be driven out of the market by rational traders, who would trade against them by taking infinitely long opposite positions, thus driving prices back to fundamentals. In an efficient market, 'irrational' speculators would simply loose money and disappear from the market. However, for example, De Long et al. (1990) have shown that a constant fraction of noise traders may on average earn higher expected returns than rational or smart money traders, and may survive in the market with positive probability. Brock and Hommes (1997a, 1998) have also discussed this point extensively and stress the fact that in an evolutionary framework technical analysts are not 'irrational,' but they are in fact boundedly rational, since in periods when prices deviate from the RE fundamental price, chartists make better forecasts and earn higher profits than fundamentalists. See also the survey in Hommes (2001) or the interview with Buz Brock in Woodford (2000).

We would like to relate our work to some other recent literature. Agent based evolutionary modeling of financial markets is becoming quite popular and recent contributions include the computational oriented work on the Santa Fe artificial stock market by Arthur et al. (1997) and LeBaron et al. (1999), the stochastic multi-agent models of Lux and Marchesi (1999, 2000) and the evolutionary markets based on out-of-equilibrium price formation rules by Farmer (2000). Malliaris and Stein (1999) discuss price volatility as the outcome of a heterogeneous agents dynamic system with an underlying stochastic foundation. Brock et al. (1992) contains empirical work showing that simple technical trading rules applied to the Dow Jones Index may yield positive returns, suggesting extra structure above and beyond the EMH fundamental. Another recent branch of work concerns adaptive learning in asset markets. Timmerman (1993, 1996) e.g. shows that excess volatility in stock returns can arise under learning processes that converge (slowly) to RE. Routledge (1999) investigates adaptive learning in the Grossman-Stiglitz (1980) model where traders can choose to acquire a costly signal about dividends, and derives conditions under which the learning process converges to RE. An important characteristic that distinguishes our

<sup>&</sup>lt;sup>3</sup>Coexistence of attractors is a *generic*, structurally stable phenomenon, occurring for an open set of parameter values. Intermittency occurs when e.g. a stable cycle disappears and the system has a strange (chaotic) attractor. Recent mathematical results on homoclinic bifurcations have shown that strange attractors are *persistent* in the sense that they typically occur for a positive Lebesgue measure set of parameter values, see e.g. Palis and Takens (1993) for a mathematical treatment.

<sup>&</sup>lt;sup>4</sup>An early example of a heterogeneous agent model is Zeeman (1974); other examples include Frankel and Froot (1988), Kirman (1991), Chiarella (1992), Brock (1993), and Lux (1995).

<sup>&</sup>lt;sup>5</sup>In Routledge (1999), the fraction of informed traders is fixed over time. De Fontnouvelle (2000)

approach is the heterogeneity in expectation rules, with time varying fractions of trader types driven by evolutionary competition. These adaptive, evolutionary forces can lead to endogenous asset price fluctuations around the (stable or unstable) benchmark RE fundamental steady state, thus creating excess volatility and volatility clustering.

The paper is organized as follows. Section 2 presents the conditional evolutionary asset pricing model with fundamentalists and technical analysts. In section 3 we compare the time series properties of the model, in particular the autocorrelation patterns of returns, squared returns, and absolute return with those of 40 years of daily S&P 500 data. Finally, section 4 presents some concluding remarks.

## 2 A Heterogeneous Agents Model

Our nonlinear model for volatility clustering will be a standard discounted value asset pricing model with two types of traders, fundamentalists and technical analysts. The model is closely related to the *Adaptive Belief Systems (ABS)*, that is, the present discounted value asset pricing model with *heterogeneous* beliefs and evolutionary learning introduced by Brock and Hommes (1998). However our technical analysts condition their price forecast upon the deviation of the actual price from the rational expectations fundamental price, similar to the approach taken in the Santa Fe artificial stock market in Arthur et al. (1997) and LeBaron et al. (1999).

Agents can either invest their money in a risk free asset, say a T-bill, that pays a fixed rate of return r, or they can invest their money in a risky asset, for example a large stock or a market index traded at price  $p_t$  (ex-dividend) at time t, that pays uncertain dividends  $y_t$  in future periods t, and therefore has an uncertain return. Wealth in period t+1 of trader type h is given by

$$W_{h,t+1} = (1+r)W_{h,t} + (p_{t+1} + y_{t+1} - (1+r)p_t)z_{ht}, \tag{1}$$

where  $z_{ht}$  is the demand of the risky asset for trader type h. Let  $E_{ht}$  and  $V_{ht}$  denote the 'beliefs' (forecasts) of trader type h about conditional expectation and conditional variance. Agents are assumed to be myopic mean-variance maximizers so that the demand  $z_{ht}$  for the risky asset by type h solves

$$\max_{z_{ht}} \{ E_{ht}[W_{h,t+1}] - \frac{a}{2} V_{ht}[W_{h,t+1}] \}, \tag{2}$$

investigates a Grossman-Stiglitz model where traders can choose to buy a costly signal about dividends, with fractions of informed and uninformed traders changing over time according to evolutionary fitness. De Fontnouvelle is in fact an application of the Brock and Hommes (1997a)  $Adaptive\ Rational\ Equilibrium\ Dynamics\ (ARED)$  framework, which is also underlying our heterogeneous agent asset pricing model, to the Grossman-Stiglitz model leading to unpredictable (chaotic) fluctuations in asset prices.

where a is the risk aversion parameter. The demand  $z_{ht}$  of type h for the risky asset is then given by

$$z_{ht} = \frac{E_{ht}[p_{t+1} + y_{t+1} - (1+r)p_t]}{aV_{ht}[p_{t+1} + y_{t+1} - (1+r)p_t]} = \frac{E_{ht}[p_{t+1} + y_{t+1} - (1+r)p_t]}{a\sigma^2},$$
(3)

where the beliefs about conditional variance  $V_{ht}[p_{t+1} + y_{t+1} - (1+r)p_t] = \sigma^2$  is assumed to be constant over time and equal for all types.<sup>6</sup> Let  $z^s$  denote the supply of outside risky shares per investor, assumed to be constant, and let  $n_{ht}$  denote the fraction of type h at date t. Equilibrium of demand and supply yields

$$\sum_{h=1}^{H} n_{ht} \frac{E_{ht}[p_{t+1} + y_{t+1} - (1+r)p_t]}{a\sigma^2} = z^s, \tag{4}$$

where H is the number of different trader types.

In the case of zero supply of outside risky assets, i.e.  $z^s = 0$ , the market equilibrium equation may be rewritten as

$$(1+r)p_t = \sum_{h=1}^{H} n_{ht} E_{ht} (p_{t+1} + y_{t+1}).$$
 (5)

In a world where all traders are identical and expectations are homogeneous the arbitrage market equilibrium equation (5) for the price  $p_t$  of the risky asset reduces to

$$(1+r)p_t = E_t(p_{t+1} + y_{t+1}), (6)$$

where  $E_t$  denotes the common conditional expectation of all traders at the beginning of period t, based on a publically available information set such as past prices and dividends. The arbitrage equation (6) states that today's price of the risky asset must be equal to the sum of tomorrow's expected price and expected dividend, discounted by the risk free interest rate. It is well known that in a world where expectations are homogeneous, where all traders are rational, and where it is common knowledge that all traders are rational, the fundamental rational expectations equilibrium price, or the fundamental price is

$$p_t^* = \sum_{k=1}^{\infty} \frac{E_t(y_{t+k})}{(1+r)^k},\tag{7}$$

given by the discounted sum of expected future dividends. We will focus on the simplest case of an IID dividend process  $y_t$  with mean  $E_t(y_{t+1}) = \bar{y}$ , so that the fundamental price is constant and given by<sup>7</sup>

$$p^* = \sum_{k=1}^{\infty} \frac{\bar{y}}{(1+r)^k} = \frac{\bar{y}}{r}.$$
 (8)

 $<sup>^6</sup>$ Gaunersdorfer (2000) analyzes the case with time varying beliefs about variances and shows that – in the case of an iid dividend process – the results are quite similar to those with constant ones. Therefore we concentrate on this simple case.

<sup>&</sup>lt;sup>7</sup>Notice that in our setup, the constant benchmark fundamental  $p^* = \bar{y}/r$  could easily be replaced by another, more realistic time varying fundamental price  $p_t^*$ .

It is important to note that so-called speculative bubble solutions, growing at a constant rate 1+r, also satisfy the arbitrage equation (6) at each date. In a homogeneous, perfectly rational world the existence of these *speculative bubbles* is excluded by the transversality condition

 $\lim_{t \to \infty} \frac{E(p_t)}{(1+r)^t} = 0,$ 

and the constant fundamental solution (8) is the only solution of (6) satisfying this condition. Along a speculative bubble solution traders would have perfect foresight, but prices would diverge to infinity. In a homogeneous, perfectly rational world traders realize that speculative bubbles cannot last forever and therefore, they will never get started.

In the asset pricing model with heterogeneous beliefs, market equilibrium in (5) states that the price  $p_t$  of the risky asset equals the discounted value of tomorrow's expected price plus tomorrow's expected dividend, averaged over all different trader types. In such a heterogeneous world, temporary bubbles with prices deviating from the fundamental, may arise, when the fractions of traders believing in those bubbles is large enough. Notice that, within our heterogeneous agents equilibrium model (5) the standard present discounted value model is nested as a special case. In the nested RE benchmark, asset prices are only driven by economic fundamentals. In contrast, the heterogeneous agent model generates excess volatility driven by evolutionary competition between different trading strategies, leading to unpredictability and volatility clustering in asset returns.

In order to complete the model, we have to be more precise about traders' expectations (forecasts) about future prices and dividends. For simplicity we focus on the case where expectations about future dividends are the same for all traders and given by

$$E_{ht}(y_{t+1}) = E_t(y_{t+1}) = \bar{y}, \tag{9}$$

for each type h. All traders are thus able to derive the fundamental price  $p^* = \bar{y}/r$  in (8) that would prevail in a perfectly rational world. Traders nevertheless believe that in a heterogeneous world prices will in general deviate from their fundamental value. We focus on a simple case with two types of traders, with expected prices given respectively by  $^8$ 

$$E_{1t}[p_{t+1}] \equiv p_{1,t+1}^e = p^* + v(p_{t-1} - p^*), \qquad 0 \le v \le 1,$$
 (10)

$$E_{2t}[p_{t+1}] \equiv p_{2,t+1}^e = p_{t-1} + g(p_{t-1} - p_{t-2}), \qquad g \ge 0.$$
 (11)

Trader type 1 are fundamentalists, believing that tomorrow's price will move in the direction of the fundamental price  $p^*$  by a factor v. Of special interest is the case v = 1, for which

$$E_{1t}[p_{t+1}] \equiv p_{1,t+1}^e = p_{t-1}. \tag{12}$$

We call this type of traders *EMH-believers*, since the naive forecast of the last observed price as prediction for tomorrow's price is consistent with an efficient market where prices

<sup>&</sup>lt;sup>8</sup>For example, Frankel and Froot (1986) and Kirman (1998) have been using exactly the same fundamental and chartist trader types.

follow a random walk. Trader type 2 are simple  $trend\ followers$ , extrapolating the latest observed price change. The market equilibrium equation (5) in a heterogeneous world with fundamentalists and chartists as in (10)–(11), with common expectations on dividends as in (9), becomes

$$(1+r)p_t = n_{1t}(p^* + v(p_{t-1} - p^*)) + n_{2t}(p_{t-1} + g(p_{t-1} - p_{t-2})) + \bar{y}, \tag{13}$$

where  $n_{1t}$  and  $n_{2t}$  represent the fraction of fundamentalists and chartists, respectively, at date t. At this point we also would like to introduce (additive) dynamic noise into the system, to obtain

$$(1+r)p_t = n_{1t}(p^* + v(p_{t-1} - p^*)) + n_{2t}(p_{t-1} + g(p_{t-1} - p_{t-2})) + \bar{y} + \varepsilon_t, \tag{14}$$

where  $\varepsilon_t$  are IID random variables representing the model approximation error in that our model can at best be only an approximation of the real world. One can interprete this noise term also as coming from noise traders, i.e., traders, whose behavior is not explained by the model but considered as exogenously given (c.f. for example, Kyle, 1985).

The market equilibrium equation (14) represents the first part of the model. The second, conditionally evolutionary part of the model describes how the fractions of fundamentalists and technical analysts change over time. The basic idea is that fractions are updated according to past performance, conditioned upon the deviation of actual prices from the fundamental price. We emphasize that agents are not irrational, but in fact boundedly rational in the sense that most of them will choose the forecasting rule that performed best in the recent past, conditioned upon deviations from the fundamental. Performance will be measured by accumulated realized past profits. Note that realized excess returns per share over period t to period t+1, can be computed as

$$R_{t+1} = p_{t+1} + y_{t+1} - (1+r)p_t = p_{t+1} - p^* - (1+r)(p_t - p^*) + \delta_{t+1}, \tag{15}$$

where  $\delta_{t+1} = y_{t+1} - \bar{y}$ ,  $E_t(\delta_{t+1}) = 0$ . In the general case where the dividend process  $y_t$  is not IID,  $\delta_{t+1}$  is a martingale difference sequence w.r.t.  $\mathcal{F}_t$ . This term represents intrinsic uncertainty about economic fundamentals in a financial market, in our case unexpected random news about future dividends. Thus, realized excess returns (15) can be decomposed in an EMH-term  $\delta_t$  and a speculative endogenous dynamic term explained by the theory represented here.

The first, evolutionary part of the updating of fractions of fundamentalists and technical analysts is described by the discrete choice probabilities<sup>9</sup>

$$\tilde{n}_{ht} = \exp[\beta U_{h,t-1}]/Z_{t-1}, \qquad h = 1, 2$$
 (16)

<sup>&</sup>lt;sup>9</sup>The discrete choice probabilities coincide with the well known 'Gibbs'-probabilities in interacting particle systems in physics. Discrete choice probabilities can be derived from a random utility model when the number of agents tends to infinity. See Manski and McFadden (1981) and Anderson, de Palma and Thisse (1993) for an extensive discussion of discrete choice models and applications in economics.

where  $Z_{t-1} = \sum_{h=1}^{2} \exp[\beta U_{h,t-1}]$  is just a normalization factor such that the fractions add up to one.  $U_{h,t-1}$  measures the evolutionary fitness of predictor h in period t-1, given by accumulated realized past profits as discussed below. The key feature of (16) is that strategies or forecasting rules are ranked according to their fitness and the higher the ranking, the more traders will follow that strategy. The parameter  $\beta$  is called the intensity of choice, measuring how fast the mass of traders will switch to the optimal prediction strategy. In the special case  $\beta = 0$ , both fractions  $\tilde{n}_{ht}$  will be constant and equal to 1/2. In the other extreme case  $\beta = \infty$ , in each period all traders will use the same, optimal strategy.

A natural candidate for evolutionary fitness is accumulated realized profits, 10 as given by

$$U_{ht} := R_t z_{h,t-1} + \eta U_{h,t-1}$$

$$= (p_t + y_t - (1+r)p_{t-1}) \frac{E_{h,t-1}[p_t + y_t - (1+r)p_{t-1})}{a\sigma^2} + \eta U_{h,t-1}$$

$$= \frac{1}{a\sigma^2} (p_t + y_t - (1+r)p_{t-1}) (p_{h,t}^e + \bar{y} - (1+r)p_{t-1}) + \eta U_{h,t-1}. \tag{17}$$

The first term defines realized excess return of the risky asset over the risk free asset times the demand for the risky asset by trader type h. The parameter  $\eta$ ,  $0 \le \eta \le 1 + r$ , in the second term is a memory parameter measuring how fast past fitness is discounted for strategy selection. In the extreme case  $\eta = 0$ , fitness equals realized net profit in the previous period. In the case with infinite memory, i.e.  $\eta = 1$ , fitness equals accumulated realized net profits over the entire past. In the intermediate case  $0 < \eta < 1$ , the weight given to past realized profits decreases exponentially with time. Notice also that for  $\eta = 1 + r$  fitness (17) coincides exactly with the hypothetical accumulated wealth (1) of a trader who always would have used trading strategy h. It should be emphasized that the key feature of this evolutionary mechanism is that traders switch to strategies that have earned more money in the recent past. The memory parameter simply measures the weight given to past earnings for strategy selection.

In the second step of updating of fractions, the conditioning on deviations from the fundamental by the technical traders is modeled as

$$n_{2t} = \tilde{n}_{2t} \exp[-(p_{t-1} - p^*)^2/\alpha], \qquad \alpha > 0$$
 (18)

$$n_{1t} = 1 - n_{2t}. (19)$$

According to (18) the fraction of technical traders decreases more, the further prices deviate from their fundamental value  $p^*$ . As long as prices are close to the fundamental, updating of fractions will almost completely be determined by evolutionary fitness, that is, by (16)–(17). But when prices move far away from the fundamental, the correction term

 $<sup>^{10}</sup>$ Gaunersdorfer and Hommes (2000) analyze the model with *risk adjusted* realized profits or, equivalently, utilities derived from realized profits, as performance measure. The results are very similar to the model presented here, showing the robustness of the dynamic behavior of the model w.r.t. the evolutionary fitness measure.

 $\exp[-(p_{t-1}-p^*)^2/\alpha]$  in (18) becomes small, representing the fact that more and more chartists start believing that a price correction towards the fundamental price is about to occur. Our conditional evolutionary framework thus models the fact that technical traders are conditioning their charts upon information about fundamentals, as is common practice in real markets. The conditioning of their charts upon economic fundamentals may be seen as a 'transversality condition' in a heterogeneous agent world, allowing for temporary speculative bubbles but not for unbounded bubbles; see Hommes (2001) for a discussion of this point.

The timing of the coupling between the market equilibrium equation (14) and the conditional evolutionary selection of strategies in (16)–(19) is important. The market equilibrium price  $p_t$  in (14) depends upon the fractions  $n_{ht}$ . The notation in (16), (18) and (19) stresses the fact that these fractions depend upon past fitnesses  $U_{h,t-1}$ , which in turn depend upon past prices  $p_{t-1}$  and dividends  $y_{t-1}$  in periods t-1 and further in the past. After the equilibrium price  $p_t$  has been revealed by the market, it will be used in evolutionary updating of beliefs and determining the new fractions  $n_{h,t+1}$ . These new fractions  $n_{h,t+1}$  will then determine a new equilibrium price  $p_{t+1}$ , etc. In the adaptive belief system, market equilibrium prices and fractions of different trading strategies thus co-evolve over time.

The noisy conditional evolutionary asset pricing model with fundamentalists versus chartists is given by (14), (16)–(19). It is useful to discuss briefly the local stability properties of the deterministic skeleton, where the noise terms  $\delta_t$  and  $\varepsilon_t$  are both set equal to zero. The fundamental value  $p^*$  is a unique steady state, which is locally stable for g < 2(1+r). As g is increased, the steady state is destabilized by a Hopf bifurcation at g = 2(1+r) and a stable invariant circle with periodic or quasi-periodic dynamics emerges. This invariant circle may undergo bifurcations as well, turning into a strange (chaotic) attractor. Thus, our nonlinear evolutionary system exhibits (quasi)periodic as well as chaotic fluctuations of asset prices and returns. We also find parameter regions, for which two attractors, a stable steady state and a stable (quasi)periodic cycle, coexist. When buffeted with dynamic noise, in such a case irregular switching occurs between close to the fundamental steady state fluctuations and (quasi)periodic fluctuations triggered by technical trading.

In the next section we analyze time series properties of the noisy model and present an example where the endogenous fluctuations in returns is characterized by volatility clustering.

 $<sup>^{11}</sup>$ The actual market price (14) is in fact determined by four lagged prices and the two fitnesses  $U_{1t}$ ,  $U_{2t}$ , which makes the model a six dimensional nonlinear dynamical system. Gaunersdorfer, Hommes, and Wagener (2000) present a detailed mathematical analysis of the deterministic skeleton of a slightly different version of the model, where the fitness measure is defined by risk adjusted past realized profits. Such an analysis is important to understand time series properties of the noisy model. The dynamics of the model presented here is very similar and in particular, the local stability analysis of the steady state is exactly the same.

<sup>&</sup>lt;sup>12</sup>A bifurcation is a qualitative change in the dynamics when parameters change. See, for example, Kuznetsov (1998), for an extensive mathematical treatment of bifurcation theory.

#### 3 Time Series Properties

We are interested in the statistical properties of time series generated by our model and how they compare with those of real data. In particular, we are interested in the autocorrelation structure of the returns, and absolute and squared returns generated from the heterogeneous agents market equilibrium model (14), (16), (17)–(19). Returns are defined as relative price changes,

$$r_t = \frac{p_{t+1} - p_t}{p_t}. (20)$$

We focus on a typical example in which strong volatility clustering occurs, with 'EMH-believers' (v=1 in (10)) and technical traders. In the absence of random shocks ( $\varepsilon_t \equiv \delta_t \equiv 0$ ), there are two coexisting attractors in the example, a locally stable fundamental steady state and an attracting quasiperiodic cycle, as illustrated in figure 1.<sup>13</sup> Depending upon the initial state, the system will settle down either to the stable fundamental steady state or to the stable cycle.

The time series of the deterministic skeleton of prices, returns and fractions of EMH believers along the cycle, as shown in the bottom pannel of figure 1, yield important insight into the economic mechanism driving the price movements. Prices start far below the fundamental price  $p^* = 1000$ . Since the trend followers condition their trading rules upon the deviation from the fundamental price, the market will be dominated by EMH believers. Prices will slowly increase in the direction of the fundamental and the fraction of trend followers starts increasing. As the fraction of trend followers increases, the increase in prices is reinforced and trend followers earn a lot of money, which in turn causes the fraction of trend followers to increase even more, etc. At some critical phase from periods 283–288 prices rapidly move to a higher level. During this phase returns increase and volatility jumps to a high value, with a peak around period 286. As the price level moves to a high level of about 1070 far above the fundamental price  $p^*$  in period 288, the fraction of trend followers drops to a low level of about 0.08, so that the market becomes dominated by EMH believers again. Prices decrease and move slowly in the direction of the fundamental price again<sup>14</sup> with small negative returns close to zero and with low volatility. Thereafter, the fraction of trend followers slowly increases again, finally causing

<sup>&</sup>lt;sup>13</sup>The memory parameter for all simulations in this paper is  $\eta = 0.99$ , so that for the strategy selection decision past realized profits are slowly discounted. Simulations with other memory parameters yield similar results

<sup>&</sup>lt;sup>14</sup>In the case where all agents are EMH believers, the market equilibrium equation without noise (13) reduces to  $p_t = (p_{t-1} + rp^*)/(1+r)$ , which is a linear difference equation with fixed point  $p^*$  and stable eigenvalue 1/(1+r), so that prices always move slowly into the direction of the fundamental. Notice also that when all agents are EMH believers, the market equilibrium equation with noise (14) becomes  $p_t = (p_{t-1} + rp^* + \varepsilon_t)/(1+r)$ , which is a stationary AR(1) process with mean  $p^*$  and root 1/(1+r) close to 1, for r small. Hence, in the case when all traders believe in a random walk, the implied actual law of motion is very close to a random walk and EMH-believers only make small forecasting errors which may be hard to detect in the presence of noise.

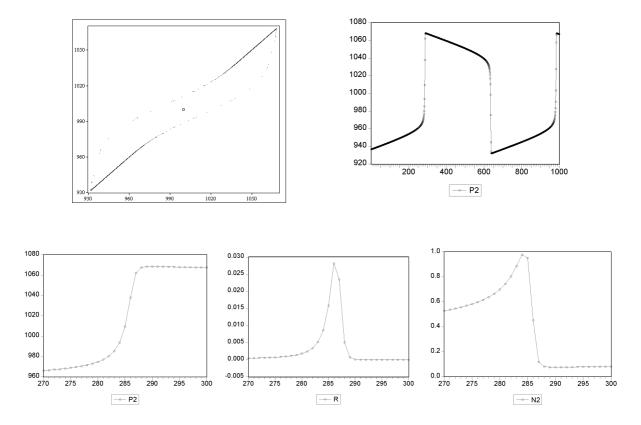


Figure 1: Top panel: Left figure: phase space projection of prices  $p_t$  for deterministic skeleton without noise, where  $p_t$  is plotted against  $p_{t-1}$ : coexisting limit cycle and stable fundamental steady state  $p^* = 1000$  (marked as a square). Right figure: corresponding time series along the limit cycle. Bottom panel: Time series of prices, returns, and fractions of trend followers. Parameter values:  $\beta = 2$ , r = 0.001, v = 1, g = 1.9,  $\bar{y} = 1$ ,  $\alpha = 1800$ ,  $\eta = 0.99$ ,  $\alpha\sigma^2 = 1$ ,  $\delta_t \equiv 0$  and  $\varepsilon_t \equiv 0$ .

a rapid decrease in prices to a value of about 930, far below the fundamental, in period 640. Prices slowly move into the direction of the fundamental again to complete a full price (quasi-)cycle of about 700 periods. The price cycle is thus characterized by a period of small changes and low volatility when EMH-believers dominate the market, and periods of rapid increase or decrease of prices with high volatility. The periods of rapid change and high volatility are triggered by technical trading; the conditioning of their charts upon the fundamental prevents the price to move too far away from the fundamental and leads to a new period of low volatility.

Adding dynamic noise to the system destroys the regularity of prices and returns along the cycle and leads to an irregular switching between phases of low volatility, with returns close to zero, and phases of high volatility, initiated by technical trading. Figure 2 compares time series observations of the same example buffeted with dynamic noise with daily S&P 500 data.

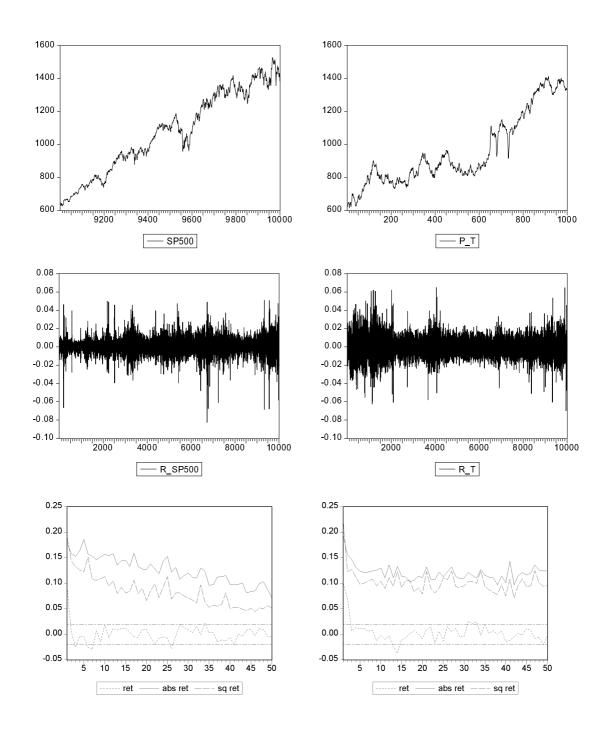


Figure 2: Daily S&P 500 data (left panel; prices: 07/11/1996-05/10/2000, returns: 08/17/1961-05/10/2000) compared with data generated by our model (right panel), with dynamic noise  $\varepsilon_t \sim N(0, 10)$  and other parameters as in Figure 1: price series (top panel) returns series (middle panel), and autocorrelation functions of returns, absolute returns, and squared returns (bottom panel).

Prices in our evolutionary model are highly persistent and *close* to having a *unit root*.<sup>15</sup> In fact, simulated price series including only a sample size of 1000 observations look 'similar' to real price series and the null hypothesis of a unit root is not rejected, though the series is generated by a stationary model.<sup>16</sup>

The model price series exhibits sudden large movements, which are triggered by random shocks and amplified by technical trading. When prices move too far away from the fundamental  $p^* = 1000$  technical traders condition their rule upon the fundamental and switch to the EMH-belief. With many EMH believers in the market, prices have a (weak) tendency to return to the fundamental value. As prices get closer to the fundamental, trend following behavior may become dominating again and trigger another fast price movement.

The middle panel of figure 2 compares return series of the S&P 500 over 40 years (where the October 1987 crash and the two days thereafter have been excluded<sup>17</sup>) with returns series including 10000 observations generated by our model. The simulated returns series is qualitatively similar to the S&P 500 daily returns series and exhibits clustered volatility.

Table 1 shows some descriptive statistics for both return series. The means and medians of both returns series are close to 0 and the range and standard deviations are comparable in size. The S&P 500 returns have negative skewness, which is not the case in our example. This should not come as a surprise, because our simple stylized model is in fact symmetric around the fundamental steady state equilibrium, since both type of traders behave symmetric with respect to high or low prices and with respect to positive or negative changes in prices. Finally, both returns series show excess kurtosis, though the kurtosis coefficient of our example is smaller than the coefficients for the S&P 500 returns. This may be due to the fact that in our simple evolutionary system chartists' price expectations are always conditioned upon the same distance function of price deviations from the fundamental price, i.e. upon the weighted distance  $(p_{t-1}^2 - p^*)^2/\alpha$  as described by (18). Nevertheless, our simple stylized evolutionary model clearly exhibits excess kurtosis.

We next turn to the time series patterns of returns fluctuations and the phenomenon of volatility clustering. In real financial data autocorrelation functions (ACF) of returns are roughly zero at all lags. For high frequencies they are slightly negative for individual

For v=1 and r=0 the characteristic polynomial of the Jacobian at the steady state has an eigenvalue equal to 1. Note that the Jacobian of a linear difference equation  $y_t=\alpha_0+\sum_{k=1}^L\alpha_ky_{t-k}$  has an eigenvalue 1 if and only if the time series  $y_t=\alpha_0+\sum_{k=1}^L\alpha_ky_{t-k}+\varepsilon_t$  has a unit root equal to 1.

16 For the price series presented in Figure 2 test statistics for the simulated series are: Augmented Dickey-

<sup>&</sup>lt;sup>16</sup>For the price series presented in Figure 2 test statistics for the simulated series are: Augmented Dickey-Fuller: −0.8237 (S&P 500: −1.1858), Phillips-Perron: −0.8403 (S&P 500: −1.2238). The MacKinnon critical values for rejection of the hypothesis of a unit root are: 1%: −3.4396, 5%: −2.8648, 10%: −2.5685.

<sup>&</sup>lt;sup>17</sup>The returns for these days were about -0.20, +0.05, and +0.09. In particular, the crash affects the autocorrelations of squared S&P 500 returns, which drop to small values of 0.03 or less for all lags  $k \ge 10$  when the crash is included.

<sup>&</sup>lt;sup>18</sup>Skewness statistics are not significant nor of the same sign for all markets. Nevertheless, some authors examine the skewness in addition to excess kurtosis. Harvey and Siddique (2000) argue that skewness may be important in investment decisions because of induced asymmetries in realized returns.

	S&P 500	Simulation
Mean	0.000348	0.000076
Median	0.000214	0.000028
Maximum	0.051152	0.065194
Minimum	-0.082789	-0.070051
Std. Dev.	0.008658	0.011038
Skewness	-0.187095 (**)	0.044317
Kurtosis	8.512094 (**)	5.579890 (**)

Table 1: Descriptive statistics for returns shown in figure 2.

(\*\*) null hypothesis of normality rejected at the 1% level

securities and slightly positive for stock indices. Autocorrelations functions of volatility measures such as absolute or squared returns are positive for all lags with slow decay for stock indices and a faster decay for individual stocks. This is the well-known stylized fact known as volatility clustering.

Figure 2 (bottom panel) shows autocorrelation plots of the first 50 lags of the returns series and the series of absolute and squared returns. Both returns series have significant, but small, autocorrelations at the first lag ( $\rho_1 = 0.092$  for the S&P 500 and  $\rho_1 = 0.099$  for our example). For the S&P 500 the autocorrelation coefficient at the second lag is insignificant and at the third lag slightly negative significant ( $\rho_2 = 0.005$ ,  $\rho_3 = -0.025$ ), whereas in our simulation the autocorrelation coefficient is small but significant at the second lag ( $\rho_2 = 0.070$ ) and insignificant for the third lag ( $\rho_3 = 0.007$ ). For all higher order lags autocorrelations coefficients are close to zero and almost always insignificant. Our noisy conditional evolutionary model thus has almost no linear dependence in the returns series, and may therefore be seen as a reasonable first order approximation of real financial returns series.<sup>19</sup>

The bottom panel in figure 2 also shows that for the absolute and squared returns the autocorrelations coefficients of the first 50 lags are strongly significant and positive. Although our model is only six dimensional it is able to generate long memory effects. Table 2 reports the numerical values of the autocorrelation coefficients at the first 5 lags, which are comparable in size for both series.

Finally, we estimate a simple GARCH(1,1) model on the returns series. The GARCH(1,1)

<sup>&</sup>lt;sup>19</sup>Brock and Hommes (1997b) calibrate their evolutionary asset pricing model to ten years of monthly IBM prices and returns. They present (noisy) chaotic time series with autocorrelations of prices and returns similar to the autocorrelation structure in IBM prices and returns. In particular, the noisy chaotic returns series have (almost) no significant autocorrelations. However, these series do not exhibit volatility clustering, since there are no significant autocorrelations in squared returns.

	S&P 500		Simulation	
$\log n$	$ r_t $	$r_t^2$	$ r_t $	$r_t^2$
1	0.179	0.190	0.193	0.219
2	0.158	0.144	0.156	0.123
3	0.153	0.133	0.147	0.127
4	0.164	0.126	0.131	0.112
5	0.186	0.122	0.124	0.098

Table 2: Autocorrelations of the absolute and squared returns shown in figure 2.

model is specified as

$$r_t = c_1 + e_t, \qquad e_t \sim N(0, \sigma_t) \tag{21}$$

$$r_t = c_1 + e_t,$$
  $e_t \sim N(0, \sigma_t)$  (21)  
 $\sigma_t^2 = c_2 + \gamma_1 e_{t-1}^2 + \gamma_2 \sigma_{t-1}^2.$  (22)

Using the variance equation (22) and the error in squared returns  $\nu_t = e_t^2 - \sigma_t^2$ , it follows that the squared error  $e_t^2$  of the mean equation (21) satisfies

$$e_t^2 = c_2 + (\gamma_1 + \gamma_2)e_{t-1}^2 + \nu_t - \gamma_2\nu_{t-1}.$$
 (23)

As is well known, for many financial returns series the sum  $\gamma_1 + \gamma_2$  of the ARCH(1) and GARCH(1) coefficients is smaller than but close to unity, representing the fact that the squared error term  $e_t^2$  in (23) follows a stationary, but highly persistent process. The estimated parameters are given in table 3.

	$\gamma_1$	$\gamma_2$	$\gamma_1 + \gamma_2$
S&P 500	0.069	0.929	0.998
Simulation	0.034	0.963	0.997

Table 3: GARCH(1,1) estimations for the returns shown in figure 2.

Our conditional evolutionary model thus exhibits long memory with long range autocorrelations and captures the phenomenon of volatility clustering. It may thus be seen as a reasonable second order approximation of asset returns.

Let us finally briefly discuss the generality of the presented example. In order to get strong volatility clustering, the parameter v=1 (or v very close to 1) is important, but the results are fairly robust with respect to the choices of the other parameter values. In general, when  $0 \le v < 1$  volatility clustering becomes weaker, and sometimes also significant autocorrelations in returns may arise. The fact that v=1 or v very close to 1, so that type 1 are EMH-believers or fundamentalists adapting only slowly into the direction of the fundamental, yields the strongest volatility clustering results may be understood as follows. When EMH-believers dominate the market asset prices are highly

persistent and mean reversion is weak, since the evolutionary system is close to having a unit root (see footnote 14). Apparently, the interaction between unit root behavior far from the fundamental steady state with relatively small price changes driven only by exogenous news, and larger price changes due to amplification by trend following rules in some neighborhood around the fundamental price yields the strongest form of volatility clustering. We emphasize that all these results have been obtained for an IID dividend process and a corresponding constant fundamental price  $p^*$ . Including a non-stationary dividend process and accordingly a non-stationary time varying fundamental process  $p_t^*$  may lead to stronger volatility clustering also in the case  $0 \le v < 1$ . We leave this conjecture for future work.

### 4 Concluding Remarks

We have presented a nonlinear structural model for volatility clustering. Fluctuations in asset prices and returns are caused by a combination of random news about economic fundamentals and evolutionary forces. Two typical trader types have been distinguished. The first type are fundamentalists ('smart money' traders), believing that the price of an asset returns to its fundamental value given by the discounted sum of future dividends or 'EMH-believers', believing that prices follow a random walk. The second trader type are chartists or technical analysts, believing that asset prices are not solely determined by fundamentals, but that they may be predicted in the short run by simple technical trading rules based upon patterns in past prices, such as trends or cycles. The fraction of each of the two types is determined by an evolutionary fitness measure, given by accumulated profits, conditioned upon how far prices deviate from their fundamental value. This leads to a highly nonlinear, conditionally evolutionary learning model buffeted with noise.

The time series properties of our model are similar to important stylized facts observed in many real financial series. In particular, the autocorrelation structure of the returns and absolute and squared returns series of our noisy nonlinear evolutionary system are similar to those observed in 40 years of S&P 500 data, with little or no linear dependence in returns and high persistence and long memory in absolute and squared returns. Although the model is simple, it may be viewed as a second order approximation to real data in the sense that it captures the first two moments of the distribution of asset returns. Our model thus might serve as a good starting point for a structural explanation – by a tractable model – of further stylized facts in finance, such as cross correlation between volatility and volume.

The generic mathematical mechanism generating volatility clustering is the coexistence of a stable fundamental steady state and a stable (quasi)periodic cycle. But there is also a strikingly simple economic intuition of why the phenomenon of volatility clustering should in fact be expected in our conditionally evolutionary system. When EMH-believers dominate the market prices are highly persistent, changes in asset prices are small and only driven by news, returns are close to zero and volatility is low. As prices move towards the

fundamental, the influence of trend followers gradually increases, which reinforces the price trend. When trend followers start dominating the market, a rapid change in asset prices occurs with large (positive or negative) returns and high volatility. The price trend cannot persist forever, since prices cannot move away too far from the fundamental because technical traders condition their charts upon the fundamental. In the noisy conditionally evolutionary system both, the low and the high volatility phases, are persistent and the interaction between the two phases is highly irregular. The nonlinear interaction between heterogeneous trading rules in a noisy environment thus causes unpredictable asset returns and at the same time volatility clustering and the associated predictability in absolute and squared returns.

We view our model as a simple formalization of general ideas from behavioral finance, where market are populated by different agents using trading strategies (partly) based on 'psychological heuristics.' In our framework the fractions of trading strategies change over time driven by evolutionary fitness, such as profits and wealth, conditioned upon market indicators.<sup>20</sup> In such a heterogeneous boundedly rational world simple trading strategies survive evolutionary competition. A convenient feature of our model is that the traditional benchmark rational expectations model is nested as a special case within the heterogeneous framework. Our model thus provides a link between the traditional theory and the new behavioral approach to finance.

Our model is also able to explain empirical facts like 'fat tails,' i.e. it generates excess kurtosis in the returns. This is due to the fact that the model implies a decomposition of returns into two terms, one martingale difference sequence part according to the conventional EMH theory, and an extra *speculative* term added by the evolutionary theory. The heterogeneity in the model thus creates *excess volatility*.

However, because of the simplicity of the model there are also some shortcomings compared to real financial data, which we would like to discuss briefly. Our model does not generate returns series which exhibit strong skewness. This is due to the fact that our agents use trading rules which are exactly symmetric with respect to the constant fundamental value of the risky asset. As a consequence, the evolutionary model is also symmetric with respect to the fundamental price. Another shortcoming is that our model is stationary and therefore it is not able to generate long growing price series. By replacing our IID dividend process by a non-stationary dividend process, e.g. by a geometric random walk, prices will also rapidly increase, similar to real series. We intend to study such non-stationary models within the presented framework in future work.

Other important topics for future work are concerned with the welfare implications and the wealth distribution of our heterogeneous agents economy. What can be said about the total wealth in a multi-agent financial market where prices may (temporary) deviate from their fundamental compared to the RE benchmark? How will wealth be distributed

<sup>&</sup>lt;sup>20</sup>Goetzmann and Massa (2000) provide empirical evidence for the existence of different trader types in the market and that their impact on the market changes over time.

among traders? What would be an optimal investment strategy, a fundamentalists strategy, a trend following strategy or a switching strategy, in such a heterogeneous world? Notice that these are nontrivial questions, because although the number of trading types or strategies is only two in our setup, an underlying assumption of the discrete choice model for strategy selection is that the number of traders in the population is large, in fact infinite. To investigate wealth dynamics one thus has to keep track of the wealth distribution over an infinite population of traders. One could of course consider hypothetical wealth generated by a trader always sticking to the same type or strategy, but in our evolutionary world the majority of traders switch strategy in each time period based upon accumulated realized profits in the recent past. Addressing these important issues is beyond the scope of the present paper, but we plan to study welfare implications and wealth dynamics in future work.

In our model excess volatility and volatility clustering are created or reinforced by the trading process itself, which seems to be in line with common financial practice. If the evolutionary interaction of boundedly rational, speculative trading strategies amplifies volatility, this has important consequences for risk management and regulatory policy issues in real financial markets. Our model predicts that 'good' or 'bad' news about economic fundamentals may be amplified by evolutionary forces. Small fundamental causes may thus occasionally have big consequences and trigger large changes in asset prices. In the time of globalization of international financial markets, small shocks in fundamentals in one part of the world may thus cause large changes of asset prices in another part of the world. Our simple structural model shows that a stylized version of this theory already fits real financial data surprisingly well. Our results thus call for more financial research in this area to build more realistic models to asses investors' risk to speculative trading and evolutionary amplification of changes in underlying fundamentals.

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